

“Samone” P. Myers ♦ PO Box 1593, Bernalillo, New Mexico 87004 ♦ 505.205.5035

Career Synopsis

Over twenty years of experience in cost/risk analysis and project management. Current emphasis on applying sustainability combined with risk and project management.

Education

<u>Bachelor of Science in Construction & Environmental Design</u> with an emphasis in energy efficiency, University of Missouri	1981
<u>Post Graduate Courses in Government Contracts and Pricing</u> , UCLA	1986
<u>Decision Making for Program Managers</u> , (6 week course) Army Logistics School	1987
<u>Professional Designation in Government Contract Management</u> , Air Force Institute of Technology, Wright Patterson AFB, Ohio & NCMA	1987
<u>Project Management Professional (PMP) Certification Course</u> , George Washington University, Washington, D.C.	1994

Experience

2004 to Present – Director, Center for Unified Research & Education (EarthCURE), Rio Rancho, NM
Responsible for managing operations and overall decision-making for an international 501(c)(3) nonprofit corporation. Designed the organization to accommodate numerous projects of varying sizes. Performs marketing to attract projects and funding to further mission, which is to conduct research and education that is beneficial to humanity and noninvasive to the environment. Developing Sustainability as An Independent Variable (SAIV*) to augment nationally recognized benchmark Proactive Risk Management Process. *Trademark pending

1994 to 2004 - CEO/President, Contemporary Management Systems, Inc., Temecula, CA
Managed operations and overall decision-making. Other responsibilities included marketing and successful management of projects. Reviewed \$500M+ proposals and authored risk and cost proposal sections resulting in excellent ratings by Source Selection Boards. Examples included: Boeing’s Evolved Expendable Launch Vehicle proposal (\$1.1B), Lockheed Martin’s Range Standardization & Automation proposal (\$500M), and Boeing’s Future Image Architecture proposal (\$1.3B). Managed other Sr. Analyst consultants. Assisted customers with process improvement, project risk management system implementation, and Should Cost Studies. Developed Design to Life Cycle Cost Manual for Northrop Grumman. Performed Cost Benefit Study for the Army Chemical Demilitarization Contract, resulting in \$300 Million additional funding. Assisted customers in the automobile, telecommunication and chemical process industries with implementing sound practices for cost savings, managing risk and technical performance. Established strategic partnerships with like-minded companies to market business together - resulted in two Cost Competitive Studies for Arianespace in France.

1990 to 1994- Division Manager, Science Applications International Corp., Torrance, CA
Responsible for management and profits of the multi-million dollar Project Analysis & Cost Engineering Division. Managed 18 employees of various expertise, who were geographically dispersed nationally. Senior Analyst duties included monitoring contractor performance on R&D contracts with results of analysis reported directly to the government program managers. Developed and utilized integrated management systems for in-depth status of projects. Managed team of engineers, programmers and analysts to design an integrated scheduling system that handled over 10,000 tasks and Cost Engineering Integrated Tool still in use today that allows engineers to perform “what ifs” during the design phase of satellite programs. Assembled team of government and contractor personnel to develop a work around schedule on a classified aircraft program, which resulted in \$120 million savings. Developed project management training material given to government employees nationally.

1987 to 1990 - Regional Cost Manager, Defense Logistics Agency Special Projects, Los Angeles, CA
Managed five Sr. Analysts and handled caseload of 10-12 highly classified contracts. Performed fact finding on contractors’ proposals. Developed negotiating strategies with an average of 10% savings. Performed analysis on contractor validation system reviews. Co-authored training material used nationally on software cost estimating.

“Samone” P. Myers - Continued

1986 to 1987 - Sr. Cost/Price Analyst, Air Force B-2 System Program Office at Pico, Rivera, CA

Assisted Program Office with analysis of the subcontractor proposals for the government negotiating position on B-2 production. As team member reviewed Northrop's Purchasing System and analyzed their Automated Data Processing Equipment (ADPE) purchases. Results presented to the Air Force Program Manager. Also was a witness to the State Attorney regarding Fraud, Waste and Abuse issues on the B-2 Program.

1985 to 1986 - Cost/Price Analyst, Defense Logistics Agency, Los Angeles, CA

Analyzed contractor proposals and developed negotiating position for the government. Selected for a pilot program that incorporated technical information with cost data for more thorough reviews of proposals now known as cost engineering. Results of analysis: \$1.4 billion program yielded an 18% savings.

1982 to 1985 - Facility Manager/Designer, Veterans Administration Medical Center, Long Beach, CA

Responsible for the design efforts of construction projects on the Medical Center campus, consisting of a 1400-bed hospital covering over 1 million square feet. Responsibilities included interior design, architecture, and the entire center's interior/exterior directional and informational signs.

Achievements

Guest Lecturer of Risk Management -Aerospace MBA Program, ESC University, Toulouse, France, 1999 to present. Instruct delegates from over forty countries on Proactive Risk Management.

Guest Lecturer, Sustainability, Introductory Course for newly forming Dept., ESC University, Toulouse, France

Letter of Appreciation - President of Luminati Egyptian Travel awarded free trip to Egypt for role as Coordinator for International Peace Conference in Cairo, Egypt

Host, International Radio Program on Voice America, "Conscious Living Show"

Benchmark Risk Management Process - National Reconnaissance Organization awarded contract (twice) to design the Risk Guide for the Space & Launch Industry, 2001 & 2002 (funding pulled for war in Afghanistan)

Volunteer – Assisted Kitchen Angels and Home for Abused Women with holiday food preparation and delivery

Documentary Recognition - For contributing to the development of the film “*Holes in Heaven*”

International Panel Expert – Speaker and panel expert on risk management at Project Manager Today International Conference, London, England

Letter of Appreciation – CEO, Kelly Space & Technology, Inc. for volunteering to design and organize a first annual national conference promoting their reusable launch vehicle for private access to space

Letter of Appreciation – Vice President, Science Applications International Corp. for exemplary performance on an independent analysis done on a highly classified project for a Director of DARPA

Letter of Appreciation - Commander U.S. Navy for database that tracks contract mods, budget, expenditures, etc.

Service Award - Plaque for service to the US Air Force System Program Office on the B-2 Program

Nominated for Senior Executive Service (SES) -Defense Logistics Agency (DLA) Headquarters, Special Projects

On-the-Spot Monetary Award - DLA Headquarters-Received an for developing a database model

Special Achievement Award – Monetary award and commendation given by Air Force Brigadier General for the performance on the Combined Effects Munitions Program

Commendation –V.A. Medical Center Director awarded for unique designs and volunteer work as EEO Counselor